**RAMIZ SIPILOVIC**

714-863-2243 | rsipilovic@yahoo.com | The Woodlands, TX 77381

**OPERATIONS PLANT MANAGER** with extensive experience in the aerospace manufacturing industry.

* Drive long-term business growth by guiding successful development initiatives and capturing revenue opportunities.
* Natural leader committed to building highly engaged and accountable teams. Ready collaborator who forges productive relationships across business lines to help spur positive change.
* Increase client satisfaction by emphasizing product quality at every stage of manufacturing and finishing.
* Continually streamline processes to maximize productivity and cost-effectiveness.
* Strong hands-on skillset having operated various machinery and processes such as heat treating, chemical plating, CNC machining, grinding, forging, and thread-rolling.

CORE COMPETENCIES

Aerospace Manufacturing Operations | Change Management | Complex Problem-Solving | Cost Reduction & Elimination | Cross-Functional Collaboration | Logistics Management | Maintenance | New Business Development | Operating Budgets | Policy & Procedure Development | Process Redesign & Improvement | Productivity & Efficiency Gains | Regulatory Compliance | Research & Development (R&D) | Revenue & Profit Growth | Team Building & Leadership | Union Relations & Negotiations | Workflow Management | Workplace Safety

PROFESSIONAL EXPERIENCE

**GENERAL MANAGER,** *COASTAL MECHANICS CO.*  Sep 2022 to present, Houston, TX

*Producer of difficult to find, obsolete and discontinued parts crucial to maintaining legacy platform performance* *for defense customers around the globe – including the U.S. Department of Defense, and some of the most sophisticated NATO and Pacific Rim militaries*

* Lead and motivate a smaller family owned and operated shop comprising of clerical staff, machine operators and engineers.
* Manage, track, expedite, and oversee communications with customer base – ie. National Oilwell Varco, the Defense Logistics Agency, customers of USG.
* Set and execute strategies to position future growth, meet expected capacity requirements, while lowering annual maintenance costs.
* Work with the President to continually change and innovate the company to meet the long-term company goals.
* Strategic guidance for capacity planning and maximization
* Assist in machine procurement planning to meet the needs of industries outside of Oil and Gas.
* Develop and maintain comprehensive policies and procedures for all procurement, purchasing & planning functions to support an environment that is ethical, free of conflict of interest and in compliance with internal & external approval schedules, and with all local, state and governmental laws & regulations
* Develops ideas for product manufacturing enhancement and processes. Provides expertise to other departments, such as marketing, commercial, production, quality, finance as needed.
* Executes multiple high impact initiatives to achieve the overall corporate goals.

**OPERATIONS MANAGER,** *ELLWOOD TEXAS FORGE NAVASOTA,* Oct 2021 to June 27, 2022, Navasota, TX

*Producer of complete near-net-shape forging (Caterpillar), aircraft fastening systems (jet aircraft wing flap track), military defense systems (steam catapult launch valve for aircraft carrier flight decks)*

* Led and motivated a team comprising of a planner, quality engineer, 5 supervisors, and 110 employees.
* Administered product lines for total manufacturing of forging production, and scheduled all assets 90 days out to ensure customer OTD.
* Set and executed strategies to position future growth, meet expected capacity requirements, while lowering annual maintenance costs.
* Provided various departments with quality support for forging operations, heat treatment, and finishing.
* Assisted engineering and R&D efforts to help further enhance product designs.
* Managed CAPEX investments for continued business development.

HIGHLIGHTS:

* Introduced best practices that increased sales by 20% in one year.
* Developed a maintenance program that reduced downtime and improved OEE.

**APU PLANT MANAGER,** *LISI AEROSPACE,* Mar 2019 to Aug 2020, Torrance, CA

*Producer of aircraft fastening systems (Pin and Collar).*

* Led and motivated team comprising a planner, quality engineer, CNC programmer, 2 manufacturing engineers, 6 supervisors, and 130 employees.
* Administered product lines for total manufacturing of collar production, and scheduled all assets 30 days out to ensure customer OTD.
* Set and executed strategies to position future growth and meet expected capacity requirements.
* Provided various departments with quality support for tapping, trimming, plating, and heat treatment.
* Assisted engineering and R&D efforts to help further enhance product designs.
* Managed CAPEX investments for continued business development.

HIGHLIGHTS:

* Led the only APU to stay within budget and survive 2020 with minimal impact from the Covid-19 crisis and recession, by running a lean and productive operation with little or no wasted resources.
* Introduced best practices that reduced tooling costs by $200K in 2020.

**OPERATIONS PLANT MANAGER,** *MONOGRAM AEROSPACE FASTENERS,* May 1997 to Feb 2019, Commerce, CA

*Producer of aircraft fastening systems known as Blind Bolts.*

* Coordinated all plant areas and functions including assembly, chemical processing, CNC machining center, facility appearance, heat treating, heating, secondary operation centers, thread-rolling, and waste management.
* Led 10 managers and 280 union employees.
* Closely monitored operations for compliance with health and safety regulations.
* Oversaw regular equipment maintenance.

HIGHLIGHTS:

* Made various operational changes and process improvements that played key role in streamlining workforce, elevating facility performance, and growing annual revenue by 164% ($36M to $95M).
* Developed new manufacturing methods that resulted in 98.1% first pass yield.
* Maintained positive union relations, negotiating 3 favorable collective bargaining agreements.

PRIOR EXPERIENCE

Advanced from **Manufacturing Supervisor** to **Operations Manager** for*Monogram Aerospace Fasteners*.

EDUCATION & PROFESSIONAL DEVELOPMENT

Coursework toward: Bachelor’s Degree in Drafting, *Tarrant County College,* Fort Worth, TX

Managing for Success; Managing Difficult People; 5S Training; Supervisory Training, *LKI Institute*

Machine Guarding, *San Diego State OSHA Institute*

AS9100 Lead Auditor Training, *Internal Lead Auditor Training Center*

Hazardous Materials, *ETAC*

CPR, First Aid, *Southern Cal Firefighter Org.*

First Responders Class, *Hazmat Training Institute*

CREDENTIALS

AS9100-D Certification | ISO14001 Certification | Guarding Certified